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**Hiring Team**  
Kentro (formerly IT Concepts)  
Remote – Eastern Time

Dear Kentro Hiring Team,

I am writing to express my enthusiastic interest in the Senior Director of Data Science and AI position at Kentro. With over 20 years of experience driving enterprise-scale AI and advanced analytics strategies, I bring a unique blend of technical depth, visionary leadership, and operational excellence that aligns perfectly with Kentro’s mission to deliver transformative data-driven solutions.

At AT&T, I served as an AVP of Advanced Analytics where I led teams delivering billions in business value through predictive modeling, automation, simulation, and AI. Most recently, I’ve overseen a multi-year generative AI transformation program, delivering production-grade AI solutions, including large-scale language model integrations for customer experience, agentic decision systems, and enterprise-wide governance frameworks. I’ve also played a key role on the AI Governance Board, ensuring ethical, scalable, and compliant deployment of AI technologies.

Kentro’s emphasis on scalable innovation, AI/ML integration, and responsible governance resonates strongly with my experience and values. I have successfully partnered with product, engineering, and executive stakeholders to build strategic roadmaps, align on KPIs, and translate high-level goals into deployed, measurable AI solutions. I am equally comfortable developing with modern AI platforms like OpenAI, SageMaker, Vertex AI, and Databricks, as I am with leading cross-functional teams through execution and change management.

I am excited about the opportunity to help Kentro shape and expand its enterprise AI vision, lead a high-performing team, and continue to deliver on its impressive legacy of innovation. I would welcome the chance to speak further and explore how I can contribute to your mission of meaningful impact and measurable results.

Thank you for your time and consideration.

Warm regards,  
**Lee Duncan**